2024 Annual Report



Growth in Full Bloom

In 2024, the Garden celebrated the completion of paved pathways linking the Bamboo Garden to the newly opened Pacific Promenade overlook, along with a fully redesigned Desert Garden showcasing hundreds of stunning plants like this *Aloe ferox* (Cape Aloe) and sweeping ocean views.

Letter from our CEO & Board Chair

Building on the momentum of 2023, our Garden continued to grow while remaining a beautiful place of respite, learning, and wonder.

A dynamic lineup of new exhibitions alongside seasonal favorites like *World of Orchids* and the return of our dazzling *Lightscape* winter event, attracted thousands of visitors throughout the year. Adding to the excitement, two rare and spectacular corpse flower blooms from our permanent collection captivated audiences both on-site and online.

Our educational programs continued to spark curiosity and foster meaningful connections with nature for people of all ages and backgrounds. We also saw significant advancements in our science, conservation, and horticulture programs, strengthening partnerships with research institutions, nonprofits, and tribal governments across the country.

In 2024, the Garden introduced exciting new ways to engage with our community. We launched our first Members Only Morning, a new quarterly program offering early hours access and activities exclusively to our Members, along with Perennials, a recurring giving program that invites supporters to join a growing community united by a shared passion for nature and conservation.

As we look ahead to 2025, our dedication remains strong. This year is especially meaningful as we celebrate our 55th anniversary. We're excited to share a year filled with special events and activities to mark this milestone. Most importantly, this is our chance to express our deep gratitude to you our supporters — who have helped us grow. Thanks to your generosity and support, the Garden is flourishing with endless possibilities.



Ari Novy, PhD, President & CEO



Randi Coopersmith Chair, Board of Trustees

SDBG by the numbers

Membership Households 6,888 Average member households by monthly total

Guest Attendance 218,000

Museums for All

4,590 (+25%)

Employee Growth 59 (+5%) Number of employees

Volunteer Community

208 (+14%) Total number of volunteers

19,686 (+4%) Volunteer hours

Online Reach 99,946 (+35%) Email subscribers

669K (+8%) Website visitors

40.4K (+4%) Facebook page likes

2.2M (+5%) Facebook page reach

73.5K (+16%) Instagram followers

1.2M (+9%) Instagram reach



Lightscape

November 15, 2024 – January 5, 2025

Returning to the Garden for the third year, *Lightscape* captivated **more than 100,000 visitors** from around the country. In addition to becoming an annual holiday tradition for many Members and regular visitors, this unique winter experience also attracts new audiences — 43% of survey respondents reported visiting the Garden for the first time.

Lightscape by the numbers

101,505 Attendees

39 Nights of show

408,205 Pageviews of landing page

9.6M Content views across Facebook and Instagram

$428\,\mathrm{press}\,\mathrm{articles}$

Over 341.2 million impressions with national and international coverage in *Travel* + *Leisure*, *The Weather Channel*, and *The Los Angeles Times*, along with consistent placement in all major local media outlets including ABC 10 News, CBS 8, FOX 5, KPBS, KUSI, NBC 7, *San Diego Union-Tribune*, *San Diego Magazine*, and more.

Science & Conservation

The Science & Conservation team continued to make significant progress in plant research, conservation, and habitat restoration, growing to more than 30 active projects with local and global impacts. This year, we expanded community-based restoration efforts, improving public parks and ecosystems that support native coastal plants and wildlife while also providing educational value for thousands in the community. Collaborating with local organizations and national agencies, we contributed to the protection of rare and unique species in regional habitats like Otay Mountain and Anza Borrego. Additionally, through our participation in the Rare Plant RaMP (Research & Mentoring for Post-baccalaureates in Biological Sciences) network and partnerships with local universities, we trained over 20 early-career researchers, fostering the next generation of plant scientists.

Additional Highlights:

- Conserved 45+ native plant species in San Diego through strategic collections, habitat restoration, and enhanced regional land management practices.
- Restored and enhanced 25+ acres of habitats across San Diego County to support biodiversity and ecosystem health.
- Developed a robust medicinal plants program in collaboration with a consortium of local and regional partners, including Native American and other Indigenous communities, to explore the medicinal potential of plant collections.
- Visited 7 foreign countries for collaborative research projects, knowledge exchanges, professional conferences and scientific symposia.

These efforts strengthen the Garden's role as a leader in plant research and conservation, ensuring a thriving future for both plants and people.



New collections from the wild 70 Accessions 2,004 Maternal lines	Rare plant occu surveyed in the 73
	Days in the fiel $142 \ (+8\%)$
Number distributed and	Federally funde

17

Number distributed and out-planted native plants

To botanical gardens, tribes, universities and other partners:

11 Seed or tissue accessions

153 Plants (+178%)

950 at restoration sites (+58%)

Peer-reviewed scientific articles published

13 (+8%)

Active science and conservation projects

34

Collaborating partners/ organizations





	by the Numbers	
nt occurrences d in the wild	Current living accessions 9,734 13,465 current living	Total unique taxa 6,034 Introduced 231 taxa
the field	individual plants in collection	and cultivars new to our collection (+34%)
(+8%)	Total plants mapped	2,285
y funded projects	4,791 (+6%)	Wild collected plant accessions added to collection, from 240 different taxa

Collections

Medicinal Plants Symposium

The Garden hosted its first Medicinal Plants Research Symposium in February. Leaders from academia, industry, and nonprofits alongside Native American tribal governments and community partners came together to foster collaborations in San Diego County. The two-day event featured keynote speakers and panel discussions, as well as a guided tour of the new Medicinal Garden that opened in February 2024. Attendees celebrated the launch of the first SDBG smartphone app and Medicinal Plants Self-Guided Tour, which help enhance public engagement and education. The symposium culminated in a public-facing workshop featuring healers and teachers from as far as Brazil, offering cross-cultural exchanges of wisdom and practices. The event highlighted accomplishments from the pilot phase of the Medicinal Plants Project, which has grown to include a 16-partner multi-sector advisory and participatory research consortium that advances the development of new plant-based medicines for the future well-being of our society.



Community Connections

by the numbers

School Groups & Youth Programs (students served and participated)

48 Schools and youth groups onsite

40% Title 1 schools

982 Participants in self-guided tours (+19%)

2,335 Students visited the Garden (+18%)

2,442 Students served overall (onsite and offsite) (+19%)

148 Days of SAPLinGS

 $14,\!293$ SAPLinGS participants

Adult Education & Wellness Programs

153 Adult classes

1,551 Total participants (+37%)

12 Bird Walks with 336 participants (+42%)

20 Butterfly Walks with 136 participants

Educational Outreach

Discovery Fest (with Solana Beach School District): 2,000 Participants

Nature Night (with San Diego Children's Discovery Museum) 300 Participants

Access Afternoons (with Community Resource Center) 46 Participants and Garden visitors With a commitment to providing educational experiences that spark curiosity, exploration, and a deeper connection to nature, the Education department expanded both its programming and its reach among youth and adult participants. A diverse roster of adult classes and workshops — from DIY succulent arranging to immersive sound healing experiences — provided over 1,500 participants with meaningful opportunities to connect with nature and experience the Garden as a restorative space for learning and wellness throughout the year.

At the Garden, our SAPLinGS (Science, Art, and PLay in Garden Spaces) program engaged more than 14,000 children, while offsite initiatives, such as plantings at restoration sites and participation in community events, provided learning opportunities and educational resources to a wide range of audiences — further strengthening the Garden's impact beyond our 37 acres.

Planting Seeds for A Greener Future

In January and March, we partnered with SDGE and two local schools to plant more than 200 native plants at Cottonwood Creek. Working alongside over 100 students from Park Dale Lane Elementary and the Grauer School, our Education and Science & Conservation teams led hands-on educational activities to teach middle and high school students about the importance of native plant species and habitat restoration for wildlife. Community-based restoration projects like this are a key pillar of our work, enhancing shared public spaces while raising awareness about the importance of our ecosystems. We are not only preserving the environment, but also safeguarding the health and well-being of our communities — ensuring lasting educational and recreational opportunities for generations to come.



The San Diego Botanic Garden gratefully acknowledges the following Larabee Society Members who contributed \$1,200-\$10,000. Thank you to our 6,000+ dedicated Members at every level for helping our Garden flourish every day!

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FINANCIAL INFORMATION Reported for FY July 1, 2023 – June 30, 2024

TOTAL REVENUE: \$9.9M (+13%)

Contributions: \$2.9M (+45%) Earned Income: \$6.5M Other: \$500,000 (+77%)

TOTAL EXPENSES: \$9M

Programs: \$7M Management/General: \$1.7 M Fundraising: \$280,000

NET INCOME: \$880,000

Thank you to our Major Donors and Corporate Partners who help us build a future for the Garden that benefits our community, region, and planet.

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\$1,000,000+

Harry and Judith Collins Foundation The Donald C. & Elizabeth M. Dickinson Foundation

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